

There are now many “bundled” managed security offerings designed for small organizations.
But how do you know which one is the best?

This datasheet compares the 4 local solutions commonly found in the Twin Cities:

Of Note: Non-Managed Security offerings typically only cover Firewall, Antivirus, Backups, and basic Cybersecurity training

IMAGINE IT SECURITY SHIELD 247

Main Differentiator:

- ✓ 24/7 Security Operations Center authorized to remediate (not just notify).
- ✓ Most mature offering / first to SMB market.
- ✓ Most comprehensive.
- ✓ Fastest to continually upgrade and improve the solution.
- ✓ Includes Incident Response

Main Detractors:

- ✗ No single pane of glass covers all solutions.

OSTRA

Main Differentiator:

- ✓ Fortune 5 company enterprise-grade technologies.

Main Detractors:

- ✗ Assumes bigger is better. LOTS of mega-corporations get breached every year.
- ✗ Leaves MANY backdoors unprotected.
- ✗ Pushes billable incident response and remediation work down to the MSP.

ARCTIC WOLF

Main Differentiator:

- ✓ Broad offering.

Main Detractors:

- ✗ Lacks Advanced Endpoint Threat Protection agent.
- ✗ Leaves MANY backdoors unprotected.
- ✗ Pushes billable incident response and remediation work down to the MSP.

PROTOCOL 46

Main Differentiator:

- ✓ Military-grade (some staff have a cyber-operative background)
- ✓ Includes a “honeypot” to temporarily distract hackers from the real data.

Main Detractors:

- ✗ Leaves MANY backdoors unprotected.
- ✗ Pushes billable incident response and remediation work down to the MSP.

What is the Imagine IT “SHIELD 247”?

The Shield is a combination of enterprise-grade technologies, AI, automation, breached device isolation, and processes that monitor for suspicious activity. It also entails recurring scans, investigation, and frequent user training. The Shield is designed around the 5 areas of the National Institute of Standards and Technology (NIST) Cybersecurity Framework: Identify, Protect, Detect, Respond, Recover.

FEATURE	SHIELD 247	OSTRA	ARCTIC WOLF	PROTOCOL 46
• Free Onboarding	✗	✓	✗	✗
• Alerting & Remediation	✓	Alerting only	Alerting only	Alerting only
• Managed Detection & Response (MDR)	✓	✓	✓	✗
• Central Data Correlation	✓	✓	✓	✓
• Intrusion Detection Appliance	Optional	✗	✓	✗
• SIEM	Optional, 12-month retention	✓	90 day retention	✓
• UTM Firewall w/VPN	Separate Deployment	✓	✗	✓
• Rogue WiFi Detection	Separate Deployment	✗	✗	✓
• Next-Gen Antivirus	✓	✓	MSP included?	✓
• Threat Hunting	✓	✗	✓	✓
• Automatic Breach Lockdown of Devices/Accounts	✓	✗	✓	✗
• Web Content Filtering	✓	✓	✓	✗
• Dark Web Monitoring	✓	✗	✗	✗
• Recurring Vulnerability Scanning	Internal, External, AD, 365	✗	Internal, External	Internal only
• M365 / G-Suite Intrusion Detection	✓	✓	✓	✗
• Other Cloud Intrusion Detection	Optional	✓	✓	✗
• Security Awareness Training	✓	✓	MSP included?	✓

FEATURE	SHIELD 247	OSTRA	ARCTIC WOLF	PROTOCOL 46
• Phishing Email Exercises	✓	✓	MSP included?	✗
• Patch Mgmt	✓	✗	MSP included	✓
• Extensive SMB Focused Security R&D	✓	✗	✗	✗
• Cyber Insurance Application Filling / Policy Review	✓	✗	✗	✗
• Compliance Scan Remediation / Questionnaires Assistance	✓	✗	✗	✗
• Incident Response	✓	Advice only	Advice only	Advice only
• Recurring Reports	✓	Upon request	Upon request	✓
• Annual Security Risk Assessment	For a fee	For a fee	For a fee	For a fee
• Remote Access Lockdown *	✓	✗	✗	✗
• UTM Firewall *	✓	✗	✗	✗
• WiFi Lockdown *	✓	✗	✗	✗
• Active Directory User/Group Cleanup *	✓	✗	✗	✗
• Active Directory Security Policy Mgmt *	✓	✗	✗	✗
• Active Directory Long Password Policy *	✓	✗	✗	✗
• M365 Defender for 365 (Plan 1)	✓	✗	Email only	✗
• Email MFA *	✓	✗	✗	✗
• Forced Mobile Screen Lock *	✓	✗	✗	✗

FEATURE	SHIELD 247	OSTRA	ARCTIC WOLF	PROTOCOL 46
• Suspicious Country Blocking *	✓	✗	✗	✗
• Spoofing Email Lockdown SPF/DKIM/DMARC *	✓	✗	✗	✗
• "External Sender" Email Banner *	✓	✗	✗	✗
• Certificate of Security Posture provided for Insurance, Customers or Compliance	✓	✗	✗	✗

* One-time billable security technology deployment.